



# Custom Products Manual

Effective Winter 2010

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## *About Conestoga*

Since 1964 Conestoga Wood Specialties has manufactured the highest quality doors and wood components in the kitchen cabinet industry. From our modest beginnings in a small garage in Lancaster County, PA over four decades ago, we've grown into the industry leader known for our dependability in both product performance and on time delivery.

Our company remains a privately held organization and is divided into distinct business units, focusing our talents and abilities on specific market segments. This focus allows us to tailor our dedicated production facilities to provide maximum flexibility, offering nearly limitless product options to the custom cabinet manufacturer. Through continuous refinement of our processes and the constant updating of equipment, we combine the best that technology has to offer with over 1,000 trained and dedicated craftsmen, ensuring that our products will always meet or exceed our customer's expectations. Our own dimension mills employ a proprietary wood grading system which aligns lumber specifications with market need, utilizing every board foot of suitable lumber and minimizing the impact on the environment.

Conestoga's manufacturing capabilities are spread across eight facilities strategically located throughout the United States, including our newest custom door facility, Sunriver Industries, near Seattle, Washington. The location of these facilities allows us to better understand and service the needs of the regional markets and minimizes transportation time and expense to our customers, no matter where they may be located. In addition, we also operate Imprèsa Technologies, a joint venture with an Italian component manufacturer, to domestically produce decorative laminate veneer (DLV) doors and drawer fronts in kitchen at a time quantities.

But above all, Conestoga offers a level of dependability that is unsurpassed. Whether you purchase our doors, mouldings, drawer boxes, ready to assemble cabinetry or any of the hundreds of accessories and ancillary items we offer, Conestoga is totally committed to providing the quality products you need, when you need them, with a company wide shipping record of over 99% complete and on time, every day.

At Conestoga, we understand that relationships are built one delivery at a time.



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